

CHANNEL PARTNER PROGRAM

Expand your business portfolio and increase revenue by joining the Vector Data Channel Partner Program.

Overview

Why Partner with Vector Data?

Vector Data products are custom versions of many of the same industry-leading products you probably already offer. Our partner training, tools, and support enables your team to start selling in no time. Joining our team of resellers, distributors, and technology integrators is a simple choice:

- Sell To Your Existing Customer Base: Your customers may need custom products and solutions, or they already purchase from another vendor. Capture this segment of business from your existing customer base to increase your revenues today.
- Minimal Training Requirements: We understand time is valuable, so our training requirements allow your teams to sell and support our product lines and solutions as quickly as possible.
- **Tiered Program Structure:** We deliver specific benefits and resources to partners based on performance. To learn more email us at: partners@vectordata.com.



ABOUT US

Vector Data builds ruggedized and custom computing platforms including DC Power, NEBS Certified, ATT-TP, ETSI, and MIL-STD for telecom, aerospace, military, oil & gas, and other demanding industries that cannot deploy standard COTS products.

Apply Now

Join our global team of channel partners today. Apply online at: www.vectordata.com/partnerform.php

CONTACT US

To learn more about how Vector Data products, services, and solutions can help solve your business and IT challenges, contact your local representative or authorized reseller—or visit us at

Participation in the Vector Data Channel Partner Program is subject to approval and acceptance by Vector Data. Program requirements and benefits may vary by region and are at the sole discretion of Vector Data. Vector Data believes the information in this document is accurate as of its publication date. The information is subject to change without notice.